

AIM INSTITUTE
Discover Your Leadership with Terry King
What is your purpose?
Study Guide

COURSE: *Discover Your Leadership*

Course Term: Twelve weeks beginning Wednesday, April 19, 8:00PM UK time, except May 31.

COURSE DESCRIPTION

What is your purpose? This is a Bible-based look at personal identity. What is God's call for your life? How has he uniquely prepared you? Everyone is leading someone. Effective leadership which has enduring fruit must be based on the foundation of self-leadership. This leadership begins within. Our goal is to equip the student to write a personal mission statement. Several assessment tools will be used, an opportunity will be given for personal reflection. We conclude with instruction for building an action plan with teaching on goals and scheduling.

COURSE VIDEOS [CLICK HERE](#)

OBJECTIVES

1. To study the biblical basis for discovering one's personal vision and mission.
2. To assist the student in discovering personal spiritual gifts, values and personality traits.
3. To walk the student through the process of writing personal vision and mission statements.
4. To equip and challenge the student to develop an action plan for stewarding one's vision and mission.
5. Expose students to various resources for additional personal study.

INSTRUCTOR: Terry King

Terry King often says, "I love to train and resource leaders!" Terry's teaching and equipping calling has taken him across the United States and to forty-one countries. Terry has served as a trainer, leadership coach, mentor, pastor, conference and seminar speaker, college instructor and academic dean. Married to Linda in 1972, the Kings are based in

Hagerstown, Maryland, having previously lived in Zimbabwe and the Philippines. Terry's MA degrees in Cross-Cultural Communication and HRD Leadership Studies and background of 51 years of teaching and coaching experience has prepared him to make a difference. Terry currently serves as the executive director of Leadership Development Resources and is part of the leadership team of Alliance International Ministries.

COURSE FORMAT

This directed study format enables you to receive college level instruction while studying at home. (Note, AIM Institute does not offer accredited college credits.) Course elements include:

- Weekly video assignments
- Recommended textbook reading assignments
- Contact time with the instructor and classmates by means of a weekly Zoom debrief classroom.
- Study questions for your personal benefit as well as preparation for the weekly debrief.
- The course will be graded as pass or fail. Bear in mind your weekly preparation will have a direct bearing on how much you gain from the course.

COURSE SCHEDULE

- The first of twelve weeks beginning Wednesday, April 19, 8:00PM UK time, except May 31.
- You will receive a Zoom invite by email for each debrief.
- Preparation, including watching the lecture videos can be done at any time before the debrief.
- Completion of the course requires a project which will summarize your personal vision and mission statements and an action plan for moving forward. These will be developed during the course.

REQUIREMENTS

- This is an intensive course; students should plan to participate in all class sessions.
- Complete prep (watch videos, and writing assignments).
- Complete course project on week 12.

TEXTS

- Holy Bible (Translation of your choice)

- A specific text is not required for this course. There will be **recommended** readings from the following books.
 - Rima, Samuel D. Leading from the Inside Out. Grand Rapids, MI: Baker Books, 2000
 - Covey, Stephen R. The Seven Habits of Highly Effective People. New York, New York: Simon and Schuster, 1989, 2004.
 - A bibliography with additional books will be provided in the Study Guide.
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April 19 | Session 1

“You are a Leader, You have influence”

- Watch video 1
 - Orientation and Course Introduction
 - Preparation questions: Do you consider yourself to be a leader? Do others? What are the spheres of influence where you are demonstrating leadership? Are there possibly others where you are not aware?
 - What is influence?
 - Recommended reading Rima chapter 1
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April 26 | Session 2

“Your Leadership is a Gift from God and Flows from Within”

- Watch Video 2
- List the key roles in your life (Son/daughter? Husband/wife? Employer/employee? Friend? Church member/leader? Etc.)

- 1.
- 2.
- 3.
- 4.
- 5.

Imagine your funeral. What do you want each to say? See any patterns?

- Several Scriptures were given in the video. Choose at least one and prepare to comment on what it says to you during the Zoom debrief.

May 3 | Session 3

“Your Leadership is Empowered by Spiritual Gifts”

- Watch Video 3
- What does it mean to you personally to read in Scripture that you were made in the image of God?

There are several ways to look at spiritual gifts in the Scriptures. These gifts are listed in several passages. For the course, the most useful is in Romans 12. These seven are referred to as “Motive Gifts.” What motivates you, drives you, brings satisfaction and fulfillment.

- Take the motive gift survey. [SURVEY CLICK HERE](#)
Scroll down and click “GET STARTED – Free”
- List your top Motive Gift. Read the description of each.
 - 1.
 2. Does this description make sense to you. For a more det description, see [CLICK HERE FOR GIFT DESCRIPTIONS](#)
- How do the results strike you? Surprised or confirmed?
- Share with someone you trust and note their response.

For additional insights, consider the survey: [CLICK FOR SPIRITUAL GIFTS SURVEY](#)
(The survey and a basic description is available without charge.)

May 10 | Session 4

“Your Leadership is Anchored Upon Your Unique Mix of Values”

- Watch Video 4
- Consider the following list of values. Choose 5 and then rank them in order of importance.

Values Assessment

Order

Sharing

Respect

Creativity	Fame	Personal Development
Loyalty	Strength	Community
Hard Work	Trust	Equality
Determination	Courtesy	Achievement
Freedom (independence)	Family	Economic Security
Patience	Wisdom	Harmony
Integrity and honesty	Reliability	Relationships, friendship
Caring	Courage	Permanence
Recognition	Professionalism	Personal Growth
Recreation	Optimism	Community
Love	Humility	Control (self-control)
Spirituality	Co-operation	Productivity
Health	Commitment	Personal Security
Adventure	Self-esteem	Quality of Life
Responsibility	Empathy	Individuality
Friendship	Resilience	Honor
Power	Humor	Learning, education
Ambition	Tolerance	

- What did you learn about yourself in this exercise?
- Do you have any values which conflict with each other?
- Recommended reading Rima, chapter 2 and George Chapter 5

May 17 | Session 5

“Your leadership is Defined by Boundaries which include Convictions, and Ethics”

- Watch Video 5
- What is the difference between convictions and preferences?
- Have you made decisions about what actions you will always take regardless of the cost? Consider Daniel in the Bible.
- List your three top convictions

1.

2

3.

- What are three areas of temptation, vulnerability where you are tested?
- What do you say to yourself when encountering these situations?

- To whom are you accountable in these areas?
-

May 24 | Session 6

“Your Leadership is Grows when You Build on Your Strengths”

- Watch Video 6
 - Is, “Jack of all trades master none” really a compliment?
 - Consider the significance of natural talents, list 3 of your natural talents
 - 1.
 - 2.
 - 3.
 - Take the “16 Personalities assessment” <https://www.16personalities.com/>
The result will be a type. What is your reaction to the description?
 - Take the “Standout” assessment by Marcus Buckingham
<https://mailchi.mp/marcusbuckingham.com/standout-assessment>
Note your two top roles. Be sure to read the descriptions given, they may be different from your first impression.
 - Share with someone you trust and note their response.
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June 7 (no debrief May 31) | Session 7

“Your Leadership is Fulfilled When Running Your Race”

- Watch Video 7
- The objective for the following sessions: Each of us needs a **compelling vision** (What do I want to be? What do I look like?), a **defined mission** (What is my purpose? What will I do with my life?), a **plan** (How am I going to get there?).
- Begin the process by considering what you have already heard.
 1. List any key scriptures which you consider to be life verses. Recall the situation in which they become special to you.

2. What counsel have you received from individuals you look to as mentors or spiritual leaders?

3. Outline key prophetic words which you have received.

4. Outline key dreams in which you believe God has spoken to you.

5. Outline other personal impressions.

- Recommended reading Covey, Habit 2, "Begin with the End in Mind"

June 14 | Session 8

"Your Leadership has a Purpose!"

- Watch Video 8
- Review the previous sessions. Consider your spiritual gifts, values, convictions, what you have heard in the past and the results of the personality assessments.
- Write a draft for your big picture personal mission/purpose statement.

Consider the characteristics of a purpose statement given in the video.
Consider using the following as a guide.

Consider the different roles in your life. For this exercise, concentrate on your primary ministry role.

"I believe God has called me to [action] for [audience] by [skills] to [desired result]."

"I am called to help (group of people I have influence with) to (solve this problem) by (my unique solution that draws on my gifts, passion and experience)."

- Recommended reading Rima chapter 3
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June 21 | Session 9

“You are Responsible for Your Leadership”

- Watch video 9
- Review the mission statement we worked on in our last session. Keep working on focusing it.

Remember, your personal mission statement is a reflection of who you are and what you stand for. It should inspire you to take action and make meaningful contributions to your community and the world around you.

Your mission statement is not a job description, it is the big picture statement of your life purpose. Consider your Standout Report, your values, what you have heard from God.

- Study the illustration below. Where are you on the scale? Consider key areas of your life:
 - a. Time you get out of bed in the morning
 - b. Clothing you wear (dress codes at work, etc?)
 - c. Length of commute to work
 - d. Meetings
 - e. What I do at lunch
 - f. Free time

No Control			Some Control			Complete Control		
1	2	3	4	5	6	7	8	

- What are the emotions that you feel when you are not in control of the events in your life?
 - Identify a situation in the past where you were tempted to be re-active. What is your plan to take responsibility?
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June 28 | Session 10

“Your Leadership has Direction, a Plan”

- Watch Video 10
- Begin the process of building a self-management plan
- Several time robbers were given in the video. To which one are you most vulnerable?
- Study the four quadrants of the time matrix. Where are you spending most of your time? What is the trap that ensnares you?

Important and Urgent

Important but not Urgent

Not Important but Urgent

Not Important and Not Urgent

Begin the process for planning to move to spending most of your time on things which will enable you to live your mission statement.

Your mission statement is:

- Roles

Reflect on the different roles in your life. Remember the funeral exercise. Spouse / Parent / Vocation / Ministry / etc.

- Let's focus on one. List 3 big picture objectives for the next 12 months from ministry role of your life. Write 3 objectives.

1.

2.

3.

Etc.

- Choose one objective, write goals for each including the four key ingredients: measurable, accountable, significant and manageable.

Goal 1

Goal 2

Goal 3

Etc.

- Focus on one goal and list the tasks which must be accomplished to complete this goal.

Task 1

Task 2

Task 3

Etc.

- Schedule each task. On what date should this task be completed? Place in your calendar tool.
- Recommended reading, Rima chapter 4, Covey Habit 3, “Put First Things First”

July 5 | Session 11

“Resilience and Perseverance Depend on Personal Renewal”

- Watch Video 11
- What is your plan (objectives and goals) for personal renewal?
 1. Spiritual
 2. Emotional
 3. Relationships
 4. Physical
 5. Intellectual
- Recommended reading Rima chapters 6-9 and Covey Habit 7

July 12 | Session 12

Review project results

Selective Bibliography

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